

“

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# Turner Butler

We sell businesses

**BRIDGE PUBLISHERS  
SWALLOWS FOLLY  
ROSKEAR CROFT  
CAMBORNE  
CORNWALL  
TR14 0AZ**

July 2005

Dear Tony

We would like to send our sincere thanks for the remarkable job you did selling our business.

When we went to Gran Canaria for two weeks at the very beginning of this year, we were hoping that someone, somewhere might be interested in taking over the small monthly publication that we had run from home, through thick and thin, for 25 years. We wanted to retire to enjoy the delights of grandchildren, golf and the far South West of England.

When we returned home (it was the middle of January) we instructed Turner Butler to go ahead and invite purchasers. We had already chatted to you and between us we had drawn up a resumé and business profile.

Imagine our amazement when on only 31st January you phoned us to say that a big Newspaper Group had shown an interest in our Gazette and would we phone them. This we did and made an appointment for coffee and a chat on Friday 4th February. We left the meeting speechless after having shaken hands on a very good deal. Completion was to be on the 1st March. A whirlwind three weeks followed but the completion date was met.

It's worth mentioning that not only did the original enquiry bear fruit, but had this Newspaper Group not wanted to buy I gather you had a few other prospective purchasers lined up. A couple of which were quite disappointed.

We are still reeling from the speed at which everything happened and can't thank you enough for your knowledge of the market place and your professionalism.

If anyone out there is wanting to sell a business they could do no better than contact Turner Butler. You don't sell many businesses in a lifetime and we will never, ever regret the decision we made to phone you.

I think this was probably the fastest sale on record!

Very many thanks



Mr. A. G. and Mrs. L. Beavis

