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Attn Shaun Sweeney.,  
Turner Butler.,  
The Manor  
Sweetcroft Lane  
Hillingdon  
Middlesex, UB10 9LE

26/2/2004

Dear Mr Sweeney

At the end of the search for a buyer of my Company I would write with my experiences and of course to say thank you for your help.

It is a difficult period with really, at the start, an unknown situation to any Company owner. Like many I had spent many years building the Company and felt both proprietorial towards it and somewhat worried as to what others would think/say about my 'baby'. A further worry was how the whole process would or should be carried out.

Turners have helped with the Company statement - providing a basis and allowing us to amend and hopefully improve it. They provided an indication of value - always a tricky question for any owner/operator to decide but one that in the end proved remarkably accurate. It was useful to have someone to discuss this with and particularly someone who was both understanding and commercially aware.

It was both a pleasure and a relief to see the Company in a Turners advert in the Telegraph, and to get the first applicants. These also all came having signed a legal Confidentiality agreement, which added to our confidence in describing our business in full detail.

Of course not all were what they purported to Turners to be (mostly in our belief as to their ability to pay) but as with selling a house the most unlikely person could be the buyer and all had to be treated the same.

All that is possible to say in summing up it that you found us a buyer, the price was within the range we had hoped for and it was a relatively painless process - due in the main to your help.

Again many thanks

Ivor Page

